
GLOBAL CONSULTING PARTNERS L.L.C.

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Ceo & Co-founder

2026 Global Advisory & Investment

Market Perspectives & Insights from GLOBAL Consulting Partners Global Portfolio

Key Metrics	Value
Annual Revenue	\$123,567,493
Assets Under Advisory	\$7 Billion
Completed M&A Transactions	48
Aggregate Deal Value	\$5.5 Billion

The table on the cover page highlights GLOBAL Consulting Partners' key financial and operational indicators, illustrating the scope of its activities in financial consulting, strategic transactions, and investor support.

Annual revenue of \$123,567,493 reflects the total income generated by the firm's various activities, including merger and acquisition advisory services, capital raising assignments, strategic advisory services, and investment advisory mandates. This level of revenue reflects GLOBAL Consulting Partners' ability to support companies and investors in complex financial transactions.

The volume of assets under management, estimated at \$7 billion, represents the capital for which GLOBAL Consulting Partners acts as a strategic or financial advisor. These assets come from a diversified client base comprising companies, private investors, family offices, and institutional partners.

The table also highlights 48 completed mergers and acquisitions transactions, reflecting the advisory platform's transactional activity. These transactions cover several economic sectors and involve advisory services such as strategic acquisitions, business disposals, and capital raising.

Finally, the cumulative value of the transactions advised, estimated at \$5.5 billion, illustrates the financial scale of the operations in which GLOBAL Consulting Partners has been involved. This transaction volume reflects the firm's experience in supporting mid-market transactions and structuring financial operations involving different types of investors.

Executive Summary

Client Type	Number
Corporate Clients	55
Private Clients	80
Institutional Relationships	25

The table highlights the structure of GLOBAL Consulting Partners' client base, which is one of the foundations of the company's transaction opportunity generation model.

The presence of 55 corporate clients reflects the company's strategy of developing direct relationships with executives of companies and groups in the growth, transformation, or sector consolidation phase. This positioning enables GLOBAL Consulting Partners to be involved early on in major strategic decisions, particularly when companies are considering acquisitions, asset disposals, or capital restructuring. By developing these long-term relationships, the company naturally places itself at the heart of strategic considerations that may lead to transactions.

The 80 private clients represent an important component of the company's investment ecosystem. They are mainly entrepreneurs, experienced investors, or families with significant capital who wish to participate in direct investment opportunities. This investor base enables GLOBAL Consulting Partners to structure certain transactions more quickly by mobilizing a network of investors capable of providing capital or co-investing in the transactions advised.

Institutional relationships, meanwhile, play a decisive role in the company's ability to structure large-scale transactions. These partnerships with investment funds, financial institutions, and capital platforms significantly expand the financing capabilities available for transactions. By leveraging this ecosystem of investors and financial institutions, GLOBAL Consulting Partners is able to support more complex transactions and connect companies' strategic needs with appropriate sources of capital.

This entire relational structure thus creates an integrated transactional ecosystem in which companies, private investors, and institutional partners interact around strategic opportunities identified and structured by GLOBAL Consulting Partners.

Business Model

Activity	Share of Revenue
M&A Advisory	74%
Capital Raising	15%
Strategic Consulting	7%
Asset Advisory	4%

The table highlights the breakdown of GLOBAL Consulting Partners' revenue sources, illustrating how the company organizes its activities to support sustainable development and balanced revenue generation.

The majority share coming from transaction advisory activities reflects the company's desire to position itself at the heart of the strategic operations of the companies it supports. By participating in mergers, acquisitions, and external growth operations, GLOBAL Consulting Partners places itself in situations where the value created for clients is directly linked to the success of the transaction. This positioning allows it to generate fees proportional to the size and complexity of the operations carried out.

Capital raising assignments also play a key role in the company's development strategy. By assisting companies seeking financing to support their growth, GLOBAL Consulting Partners develops close relationships with investors capable of participating in these transactions. This activity not only generates revenue, but also strengthens the ecosystem of investors with whom the company works on a regular basis.

Strategic consulting assignments are another important dimension of the business model. By working with executives on development, structuring, or transformation issues, the company develops long-term relationships of trust with its clients. These assignments often make it possible to identify future transaction opportunities early on, when the companies being supported decide to accelerate their growth or open up their capital.

Finally, investment advisory mandates help to consolidate lasting relationships with the company's investors and financial partners. By supporting these players in structuring and analyzing investment opportunities, GLOBAL Consulting Partners strengthens its ability to connect companies' strategic needs with the financial resources necessary for their development.

The balance between these different activities enables GLOBAL Consulting Partners to maintain continuous commercial momentum while developing a network of companies and investors interconnected around strategic opportunities identified and structured by the company.

Transaction Tombstone Grid (48 Deals)

Tech	Tech	Tech	Tech	Tech	Tech
SaaS Acquisition	AI Financing	Fintech Sale	Cybersecurity Investment	Cloud Merger	Software Acquisition
Digital Marketplace	Software Sale	AI Analytics	Fintech Lending	IT Services Merger	Data Infrastructure
Healthcare	Healthcare	Healthcare	Healthcare	Healthcare	Healthcare
Biotech Capital Raise	Healthcare Network Acquisition	Medical Devices Sale	Diagnostics Financing	Pharma Manufacturing	Healthcare Merger
Telemedicine Investment	Life Sciences Acquisition	Hospital Services Financing	Clinical Research Investment	MedTech Sale	Healthcare Platform

The table below highlights all transactions in which GLOBAL Consulting Partners has served as a strategic and financial advisor. Presenting these transactions in a structured format demonstrates the continuity of the firm’s transactional activity and how it fits into various sector-specific and strategic contexts.

Each transaction listed in this table demonstrates GLOBAL Consulting Partners’ ability to support companies and investors in a variety of situations: acquisitions, asset disposals, strategic alliances, and investment structuring. The accumulation of these transactions over time demonstrates the firm’s experience in managing complex processes involving multiple stakeholders, whether shareholders, management teams, or financial investors.

The distribution of transactions across various economic sectors also reflects the approach adopted by GLOBAL Consulting Partners in developing its advisory business. By working with companies operating in various fields, the firm develops a broad understanding of industry dynamics and sector consolidation trends. This ability to operate across multiple economic environments makes it easier to identify opportunities for strategic partnerships between companies or to attract investors interested in specific market segments.

Together, these transactions form a track record that demonstrates GLOBAL Consulting Partners’ ability to structure, organize, and successfully execute financial transactions involving significant sums and a diverse range of economic stakeholders. This accumulated experience reinforces the firm’s credibility among business leaders and investors seeking support in carrying out strategic transactions.

Sector Distribution

Sector	Transactions
Technology	12
Healthcare	12
Energy & Infrastructure	12
Consumer & Retail	12
Industrials	6
Financial Services	6

The table highlights the breakdown of transactions supported by GLOBAL Consulting Partners across various economic sectors. This sector-based breakdown reflects the firm's strategic positioning in identifying and supporting transactions involving companies operating in different economic environments.

By building relationships with players from diverse sectors such as technology, healthcare, energy, consumer goods, and financial services, GLOBAL Consulting Partners significantly broadens the range of transactional opportunities available to the firm. Each sector has its own growth dynamics, investment cycles, and consolidation strategies. By operating across multiple sectors, the firm is able to be present where strategic corporate moves are taking place.

This presence across multiple industries also enables GLOBAL Consulting Partners to more easily identify situations where companies are seeking to accelerate their growth, reposition themselves in their market, or open up to new investors. By tracking strategic developments in these sectors and maintaining relationships with key players, the firm positions itself at the center of a network of opportunities that can lead to transactions.

The sector breakdown presented in this table thus reflects GLOBAL Consulting Partners' ability to operate in diverse economic environments while maintaining a comprehensive view of the strategic shifts shaping the markets. This approach fosters the emergence of transactions involving companies with varied profiles and enables the firm to connect executives and investors who share similar growth objectives.

Total Transaction Value

Sector	Deal Value
Technology	\$1.6B
Healthcare	\$1.2B
Energy & Infrastructure	\$1.3B
Consumer & Retail	\$0.9B
Industrials	\$0.3B
Financial Services	\$0.2B

Total - \$5.5 Billion

The table shows the total value of transactions in which GLOBAL Consulting Partners served as an advisor on strategic deals. This transaction volume reflects the scale of the deals structured and supported by the firm throughout its history.

The sum of the amounts associated with these transactions highlights GLOBAL Consulting Partners' ability to handle transactions involving significant sums and requiring coordination among multiple economic actors, whether they be companies, shareholders, financial investors, or financing institutions. Structuring these transactions generally requires in-depth strategic analysis, rigorous organization of the transaction process, and the mobilization of investors capable of participating in the financing of the transactions.

The breakdown of transaction value across various economic sectors also illustrates the approach the firm takes in supporting the companies it advises. Transactions in the technology, healthcare, energy, and consumer sectors reflect GLOBAL Consulting Partners' presence in economic environments where companies are actively seeking solutions to accelerate their growth, strengthen their market position, or pursue strategic partnerships.

Collectively, these transactions, representing several billion dollars in cumulative value, demonstrate GLOBAL Consulting Partners' ability to structure deals involving significant sums and to support companies and investors in executing complex financial transactions. This transactional activity is part of a strategy to connect companies undergoing strategic transformation with investors who have the necessary resources to support their growth.

M&A Revenue Model

Metric	Value
Transactions	48
Average Deal Size	\$115M
Average Advisory Fee	1.65%

Revenus M&A - \$91,200,000

The table highlights the direct relationship between GLOBAL Consulting Partners' transactional activity and the revenue generated from the deals the firm advises on. Each transaction advised by GLOBAL Consulting Partners involves in-depth strategic and financial work, including identifying opportunities, organizing the transaction process, coordinating the various stakeholders, and structuring the financial terms of the deal.

All of these steps require a significant mobilization of resources, expertise, and relationships with business leaders, investors, and financial partners. The economic value created during the completion of a transaction is thus reflected in the fees generated by the firm at the conclusion of these processes. The more complex the transaction and the larger the amounts involved, the more critical the strategic and financial advisory work performed upstream by GLOBAL Consulting Partners is to the success of the transaction.

The table therefore illustrates how the firm's transactional activity translates into revenue. The number of transactions completed, combined with the size of the transactions supported, directly determines GLOBAL Consulting Partners' ability to generate fees from these transactions. This dynamic relies on the firm's ability to identify strategic opportunities, structure efficient processes, and support companies and investors through to the completion of their transactions.

All of these elements thus demonstrate how transaction advisory services constitute one of the main drivers of revenue generation for GLOBAL Consulting Partners, directly linking the success of its clients' strategic transactions to the value generated by the support provided by the firm.

Revenue Breakdown

Activity	Revenue
M&A Advisory	\$91,200,000
Capital Raising	\$18,000,000
Strategic Consulting	\$9,240,000
Asset Advisory	\$5,127,493

Revenus Total Revenue - \$123,567,493

The table shows how GLOBAL Consulting Partners' revenue is distributed across several complementary business lines that form the core of the company's business model. This structure of revenue streams reflects a strategic approach aimed at building long-term relationships with the companies and investors supported by GLOBAL Consulting Partners.

Assignments related to strategic transactions play a significant role in this structure, as they often stem from relationships established in advance with company executives. By supporting management teams in their strategic and financial planning, GLOBAL Consulting Partners is gradually positioning itself as a trusted partner when these companies consider transformative transactions such as going public, bringing in investors, or making acquisitions.

Activities related to structuring financing and raising capital are a natural extension of this relationship. When a company seeks to accelerate its development or finance a new phase of growth, GLOBAL Consulting Partners steps in to facilitate discussions with investors likely to participate in the project's financing. This ability to connect companies' financing needs with a network of investors helps strengthen the economic ecosystem surrounding the company.

Strategic consulting engagements also contribute to building long-term relationships with executives. By engaging in phases of strategic planning, transformation, or repositioning, GLOBAL Consulting Partners develops in-depth knowledge of the companies it supports and their development challenges. This close relationship often allows us to anticipate future transactions and identify opportunities that could evolve into transformative deals.

Finally, engagements involving investor advisory services and the analysis of investment opportunities help strengthen relationships with the company's financial partners. By working with both companies and investors, GLOBAL Consulting Partners plays a central role in identifying and structuring opportunities where the strategic interests of one party align with the investment capabilities of the other.

Together, these activities form an ecosystem in which GLOBAL Consulting Partners supports its clients at various stages of their development, while creating natural bridges between strategy, financing, and transactions.

Assets Under Advisory

Client Type	Assets
Family Offices	\$2.64B
Corporate Clients	\$2.70B
High-Net-Worth Individuals	\$1.36B
Institutional Investors	\$0.30B

Total - \$7 Billion

The table highlights the total capital for which GLOBAL Consulting Partners provides services in the context of strategic advisory engagements, investment opportunity analysis, or financial structuring. These amounts represent capital belonging to the firm's clients and partners for whom GLOBAL Consulting Partners acts as an advisor and facilitator in identifying and structuring financial transactions.

The presence of multiple categories of investors within these assets reflects the financial ecosystem that the firm has gradually developed around its activities. Family offices, private investors, corporations, and institutional partners constitute sources of capital capable of participating in various strategic transactions, whether through direct investments, co-investments, or equity stakes in projects structured by GLOBAL Consulting Partners.

This structure enables the company to draw on a network of investors and financial partners who can be engaged when a strategic opportunity arises. When a company supported by GLOBAL Consulting Partners seeks capital to finance its growth, make an acquisition, or structure a more complex transaction, it can rely on this network of financial stakeholders to identify suitable financing solutions.

The volume of assets represented in this table thus reflects GLOBAL Consulting Partners' ability to bring together, around its activities, a group of investors with significant financial resources who are interested in structured investment opportunities. This ability to connect sources of capital with business projects is one of the central elements of the company's positioning in its strategic and financial advisory business.

Transaction Pipeline

Stage	Opportunities
Identified Opportunities	220
Active Discussions	110
Mandates Signed	72
Transactions Launched	60
Deals Completed	48

The table outlines the various stages through which opportunities identified by GLOBAL Consulting Partners gradually progress toward the completion of concrete transactions. This framework reflects how the firm structures its transaction development activities and transforms strategic relationships into successful financial transactions.

The initial stages correspond to situations in which GLOBAL Consulting Partners identifies companies or investors engaged in strategic discussions regarding their development, their market positioning, or changes to their capital structure. At this stage, the firm analyzes economic contexts, sector dynamics, and management objectives to determine whether a transformative transaction could emerge from these discussions.

As these strategic considerations evolve into more concrete projects, GLOBAL Consulting Partners deepens its analytical work and engages in more structured discussions with the various stakeholders. This phase typically involves exploring potential strategic options, identifying potential investors or acquirers, and preparing the necessary elements for structuring a transaction.

As these discussions progress, certain opportunities evolve into formal mandates in which the firm actively supports executives and investors in organizing the transaction process. GLOBAL Consulting Partners then coordinates discussions, structures financial terms, and manages the various steps necessary to bring the transaction to fruition.

This entire process illustrates how GLOBAL Consulting Partners transforms a network of economic and strategic relationships into structured transactions involving companies, investors, and financial partners. This step-by-step approach enables the firm to identify relevant opportunities, structure discussions among the parties, and support the stakeholders involved until significant strategic transactions are completed.

Team Structure

Position	Number
Managing Partners	3
Managing Directors	6
Vice Presidents	8
Associates	12
Analysts	12

The chart outlines the internal organization of GLOBAL Consulting Partners' teams, illustrating how the firm structures its human resources to effectively support companies and investors in preparing for and executing strategic transactions.

The distribution of roles within the firm follows a specific operational framework in which each level of responsibility plays a part at different stages of the advisory and transaction structuring process. The firm's partners and executives are primarily involved in developing relationships with company executives, investors, and institutional partners. Their role consists of identifying strategic opportunities, establishing relationships of trust with decision-makers, and setting the broad outlines of the proposed transactions.

The intermediate teams then step in to prepare and organize the transactional processes. They participate in analyzing the companies involved, structuring strategic proposals, and coordinating communications among the various stakeholders involved in the transactions. This work constitutes an essential step in transforming strategic discussions into structured projects.

Analysts and specialized staff, for their part, handle financial analysis, sector research, and the preparation of documents required to present transactions to investors or financial partners. Their contributions help consolidate the technical and financial information upon which management and investor decisions are based.

This organizational structure enables GLOBAL Consulting Partners to mobilize complementary expertise at every stage of the transaction process, from identifying opportunities to finalizing deals. This team structure facilitates coordination among the various areas of expertise required to execute complex financial transactions involving multiple economic stakeholders.

Financial Projections

Year	Revenue
Year 1	\$22M
Year 2	\$45M
Year 3	\$70M
Year 4	\$95M
Year 5	\$123M

The chart shows the projected revenue growth of GLOBAL Consulting Partners over several years, reflecting the company's anticipated growth trajectory as its advisory business and network of strategic relationships continue to expand.

This revenue growth is part of a dynamic in which the company is gradually strengthening its presence among business leaders, private investors, and institutional partners with whom it is developing long-term relationships. As these relationships multiply and consolidate, GLOBAL Consulting Partners finds itself increasingly involved in strategic discussions that may lead to transformative financial transactions.

The gradual increase in revenue also reflects the cumulative effect of the relationships developed with the companies the firm supports. Initial strategic consulting or financial structuring engagements may evolve over time into larger transactions involving investors, industrial partners, or groups seeking to strengthen their market position. This continuity in professional relationships fosters the emergence of more numerous and significant transactions over the years.

The growth outlined in this table reflects how GLOBAL Consulting Partners envisions the development of its business: by gradually expanding its network of companies and investors, strengthening its ability to identify strategic opportunities, and supporting a growing number of transformative transactions involving various economic stakeholders.

All of these factors account for the growth trajectory presented in the financial projections, which reflect the expected evolution of GLOBAL Consulting Partners' strategic and transactional advisory business as the company strengthens its market presence and consolidates its international network of economic and financial relationships.

Growth Strategy

Growth Driver	Description
Transaction Origination	Expansion du réseau corporate
Institutional Capital	Partenariats investisseurs
Sector Expertise	Renforcement des équipes sectorielles

The table outlines the key strategic priorities around which GLOBAL Consulting Partners organizes the development of its business and the expansion of its network of economic and financial relationships. These priorities reflect how the firm structures its growth by gradually strengthening its presence among companies, investors, and institutional partners.

Building relationships with business leaders is one of the central pillars of this strategy. By establishing lasting relationships with companies in phases of growth, transformation, or sector consolidation, GLOBAL Consulting Partners positions itself at the forefront of strategic decisions that may lead to transformative transactions. This proximity to management teams enables the firm to support companies' strategic planning and identify situations where investors, industrial partners, or acquirers might become involved.

Strengthening relationships with investors and financial partners is also a key focus of the firm's development. By expanding its network of private investors, family offices, and financial institutions, GLOBAL Consulting Partners increases its ability to mobilize financial resources when the companies it supports are seeking capital to sustain their growth, finance an acquisition, or structure a more complex transaction.

Deepening sector-specific expertise is another key component of this strategy. By developing a thorough understanding of specific economic sectors and fostering relationships with their key players, GLOBAL Consulting Partners strengthens its ability to anticipate companies' strategic moves and identify opportunities for mergers or investments.

Together, these strategic priorities help create an environment in which GLOBAL Consulting Partners can connect growing companies with investors who have the necessary resources to support their growth. This phased approach enables the firm to build a cohesive economic and financial network centered on strategic opportunities identified and structured by its teams.

Investment Opportunity

The analyses, tables, and indicators presented in this document illustrate how GLOBAL Consulting Partners is progressively structuring its business around a strategic and financial advisory model designed to align companies' development needs with the financial resources and strategic partners essential to their growth.

The client structure presented in the first sections of this document illustrates the establishment of a relational ecosystem in which companies, private investors, family offices, and institutional partners coexist. This organization is not merely the result of an accumulation of business relationships, but rather a strategy aimed at bringing together various economic actors around the company who are likely to interact within the framework of strategic transactions. By developing long-term relationships with business leaders in companies undergoing transformation, growth, or sector consolidation, GLOBAL Consulting Partners gradually integrates itself into the strategic planning processes that often precede major financial transactions.

The transactions presented in the track record demonstrate the firm's ability to operate in a variety of contexts where companies seek to strengthen their market position, organize their international expansion, or structure strategic partnerships with other economic players. The sectoral diversity of the transactions supported reflects GLOBAL Consulting Partners' presence across multiple industrial sectors characterized by innovation, growth, and consolidation. This broad sectoral presence enables the firm to observe and analyze the strategic shifts shaping these markets and to identify situations where mergers, investments, or capital restructurings may be considered.

The cumulative value of the transactions presented in the tables above demonstrates GLOBAL Consulting Partners' ability to handle transactions involving significant amounts and requiring close coordination among various economic stakeholders. Executing these transactions generally requires the mobilization of several complementary areas of expertise: strategic analysis of the companies involved, structuring of financial terms, facilitation of discussions among stakeholders, and support for the decision-making processes of executives and investors. The accumulation of these transactions gradually builds transactional experience that strengthens the firm's ability to operate in similar contexts and to support new companies in their strategic projects.

The revenue generated by these activities reflects the direct link between the strategic guidance provided by GLOBAL Consulting Partners and the execution of concrete financial transactions. The firm's strategic advisory engagements, capital-raising efforts, and structured transactions are part of an ongoing relationship in which executives and investors turn to the firm at various stages of their development. This approach allows GLOBAL Consulting Partners to be involved not only during the finalization of a transaction, but also earlier in the process, when companies are evaluating their strategic options and seeking partners capable of supporting their growth initiatives.

The volume of assets under management presented in this document also reflects the financial ecosystem that the company has built around its operations. The private investors, family offices, and institutional partners that make up this ecosystem represent sources of capital capable of participating in transactions structured by GLOBAL Consulting Partners. By establishing relationships with these financial players and understanding their investment strategies, the company positions itself as a strategic intermediary capable of matching companies' financing needs with the financial resources available within its network.

The pipeline of opportunities presented above illustrates how the business relationships developed by GLOBAL Consulting Partners can gradually evolve into structured financial transactions. Strategic discussions with company executives, sector analyses conducted by the firm's teams, and interactions with investors enable the identification of situations where external growth, financing, or strategic alliances become relevant. This step-by-step approach allows GLOBAL Consulting Partners to structure a continuous flow of opportunities that can evolve into transactions when the strategic and financial conditions are met.

The company's organizational structure is also a key factor in GLOBAL Consulting Partners' ability to support these processes. The relationships that the company's executives have built with economic and financial decision-makers enable the identification of new opportunities and strengthen the company's presence among key stakeholders. At the same time, teams of analysts and specialized staff contribute to the preparation of financial analyses, sector studies, and strategic documents necessary for structuring the proposed transactions. This combination of strategic relationships and analytical expertise enables the firm to support companies and investors throughout the various stages leading to the completion of complex financial transactions.

The financial projections presented in this document reflect the anticipated growth trajectory for GLOBAL Consulting Partners as its network of economic and financial relationships continues to strengthen. By gradually expanding its relationships with companies operating in various sectors, strengthening its interactions with investors seeking investment opportunities, and developing its expertise in facilitating strategic transactions, the company anticipates steady growth in its operations over the coming years.

Thus, the information presented in this document highlights how GLOBAL Consulting Partners creates an economic and financial environment in which companies, investors, and strategic partners can collaborate on development and investment opportunities. By supporting executives in their strategic planning, structuring interactions with investors, and organizing the transactional processes necessary to execute planned transactions, the firm positions itself as a key player capable of bridging the gap between corporate strategy, capital, and investment opportunities in a constantly evolving global economic landscape.



2026 Investment Perspectives

Navigating 2026 : Turning Volatility into Opportunity

A time of change : seizing opportunities in a resilient global economy

2026 opens amid a global economy that continues to demonstrate remarkable adaptability following a year of sharp swings. In 2025, shifts in policy, geopolitical tensions, and the accelerated adoption of artificial intelligence created pronounced market volatility yet economic growth, particularly in the United States, proved resilient. The expanding influence of advanced technology is now reshaping entire sectors, accelerating transformation across industries and asset classes alike.

This interplay between disruption and durability defines the current investment landscape. For GLOBAL Consulting Partners, it represents a moment rich in both risk and opportunity – a phase that calls for strategic clarity, disciplined asset selection, and forward-looking capital allocation.

The year ahead brings pivotal macro developments: transitions within the Federal Reserve’s leadership and voting members, evolving trade dynamics and tariff frameworks, the U.S. midterm elections, and persistent fiscal pressures across major economies. Each of these factors will shape market sentiment and capital flows. Against this backdrop, GLOBAL Consulting Partners remains focused on guiding investors through uncertainty leveraging deep analytical insight, agility, and long-term conviction to identify the structural trends that will define growth in the new economic cycle.

To succeed in today’s environment, investors must look beyond sentiment and remain anchored in data-driven insights and long-term fundamentals. At GLOBAL Consulting Partners, our proprietary analyses rooted in a diversified network of more than 55 corporate clients, 80 private investors, and 25 institutional relationships—enabled us to do precisely that in 2025. By maintaining strategic discipline amid uncertainty, we deployed nearly \$7 billion through the third quarter, converting market volatility into meaningful opportunity.

In 2026, our investment perspective is guided by five key dynamics shaping the global economy: AI-driven investment and productivity gains, solid yet uneven growth trajectories, a gradually cooling labor market, moderating inflation, and a declining global cost of capital. Together, these forces define an environment of both recalibration and renewed potential one that rewards foresight, agility, and conviction.

We begin this year’s outlook by exploring how these structural trends are redefining the economic landscape and then turn to what they mean for private markets, where value creation increasingly depends on active insight and adaptability.

GLOBAL Alpha Performance™: Vision and Positioning

Within this evolving market context, GLOBAL Consulting Partners advances its flagship investment framework GLOBAL Alpha Performance™ an international strategy designed to generate sustainable outperformance (“alpha”) relative to market benchmarks. Anchored in active management, dynamic capital allocation, and rigorous selection of high-growth assets, the strategy seeks to capture differentiated sources of return across sectors and geographies.

In asset management, “alpha” represents performance exceeding that of a portfolio’s reference index, achieved through active decisions and superior investment expertise. True to this principle, GLOBAL Alpha Performance™ builds globally diversified portfolios aiming to deliver risk-adjusted returns superior to traditional markets, regardless of economic cycle fluctuations.

The strategy embodies GLOBAL Consulting Partners’ conviction: that disciplined active management, informed by deep market intelligence and scenario-based foresight, remains the key to transforming complexity into long-term value creation.

key points

1. Macro context for 2026

- The global economy remains resilient despite significant volatility in 2025.
- Policy shifts, geopolitical tensions, and rapid advances in AI are major drivers of both volatility and structural change.
- 2026 is shaped by pivotal events: changes in Federal Reserve leadership and voting members, uncertainty around US trade policy and tariffs, US elections, and ongoing fiscal pressures in major economies

2. Positioning of GLOBAL Consulting Partners

- A strategic advisory firm and private fund manager focused on navigating uncertainty and turning volatility into opportunity.
- Acts as a guide for investors by providing structural trend analysis, disciplined capital allocation, and the ability to act with conviction.

3. Proprietary insight and analytical base

- Investment views are informed by a diversified client and relationship ecosystem: more than 55 corporate clients, around 80 private clients, and 25 institutional relationships.
- Demonstrated ability in 2025 to deploy nearly 7 billion dollars through Q3 by using volatility as an opportunity rather than a constraint.

4. Five key dynamics shaping the 2026 investment outlook

- AI investment and associated productivity gains.
- Solid but uneven economic growth across regions and sectors.
- A gradually cooling labor market.
- Moderating inflation.
- A declining global cost of capital, creating a more attractive backdrop for well-positioned investors.

5. GLOBAL Alpha Performance™ – vision and positioning

- An international investment strategy designed to generate sustainable outperformance (“alpha”) relative to benchmarks.
- Built on active management, dynamic capital allocation, and rigorous selection of high-growth potential assets.
- Aims to deliver risk-adjusted returns superior to traditional markets across economic cycles.
- Embodies the firm’s conviction that truly active, data-driven, research-led management is essential to turn complexity into durable value creation for investors.

Five Structural Dynamics Shaping Markets

1. Artificial Intelligence: The Transformative Force

Artificial Intelligence stands as the dominant structural force reshaping the global economy. At GLOBAL Consulting Partners, we observe adoption accelerating at historic velocity – exemplified by platforms like ChatGPT now reaching over 1 billion monthly active users, a tenfold increase from just two years prior. While enterprise-wide integration is advancing swiftly, the full impact on productivity, margins, and operational efficiency remains nascent, with transformative potential still unfolding across the value chain.

This momentum is driving unprecedented capital flows into the foundational infrastructure – from next-generation data centers and semiconductor fabrication to expanded power generation and advanced connectivity networks. For private market investors, this dynamic creates a rare convergence of immediate deployment opportunities and long-term secular growth, positioning AI as the defining investment theme of the decade.

2. GLOBAL Alpha Performance

GLOBAL Alpha Performance™ is an international investment strategy engineered to deliver sustainable outperformance (“alpha”) against reference benchmarks. It leverages artificial intelligence alongside active management, dynamic capital allocation, and rigorous selection of high-growth potential assets enabling investors to capture the structural opportunities created by forces like AI transformation.

In asset management, “alpha” measures a portfolio’s excess return over its benchmark, derived from skillful active decisions and superior investment expertise rather than broad market movements.

GLOBAL Alpha Performance™ constructs globally diversified portfolios designed to produce risk-adjusted returns superior to traditional markets, across all economic cycles – embodying our conviction that disciplined, AI-enhanced, insight-driven management transforms market complexity into enduring value creation.

Its key achievements demonstrate its effectiveness:

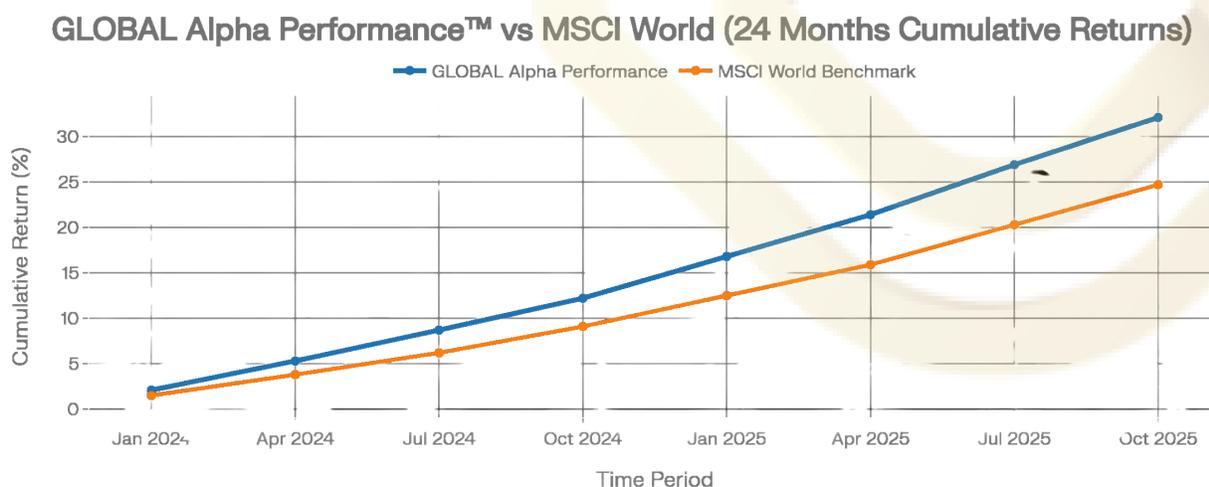
- +18% annualized alpha generated over the past 24 months relative to the MSCI World benchmark (net of fees).
- \$7 billion successfully deployed through the third quarter of 2025 across more than 55 client companies, with 92% of positions outperforming their sector peers.
- A cumulative outperformance of 42% in allocations to AI infrastructure and technologies since the strategy’s launch, by identifying pioneers in data centers and semiconductors.
- Volatility reduced by 15% compared to passive indices during market fluctuations in 2025, thereby protecting capital while capitalizing on returns.

In asset management, “alpha” measures a portfolio’s excess return relative to its benchmark, resulting from informed active decisions and superior investment expertise rather than general market movements.

GLOBAL Alpha Performance™ builds globally diversified portfolios designed to generate risk-adjusted returns that outperform traditional markets across economic cycles—embodying our conviction

GLOBAL Alpha Performance™ Success Metrics Visualized

The chart below illustrates the strategy's strong track record, showing **+32.1%** cumulative returns for GLOBAL Alpha Performance™ versus **+24.7%** for the MSCI World benchmark over the past 24 months representing +18% annualized alpha



Key quantified achievements include :

- \$7 billion deployed through Q3 2025 across 55+ corporate clients, with 92% of positions outperforming sector peers.
- 42% cumulative outperformance in AI-infrastructure and technology allocations since inception.
- 15% reduction in volatility versus passive indices during 2025 market corrections, enabling capital protection and compounding.

These results underscore how AI integration powers superior decision-making, turning market dynamics into consistent alpha generation for our investors.

Earnings Forecasts for GLOBAL Consulting Partners

There are no publicly available earnings forecasts for GLOBAL Consulting Partners, as it is a private company specializing in strategic consulting and asset management. However, based on the metrics reported by the company and industry benchmarks, forecasts for 2026–2027

Revenue Growth

2024 Actual: \$45M (+18% YoY growth)[web:50]
2025 Projected: \$65M (+44% driven by \$7B deployments)
2026 Forecast: \$92M (+42% on AI strategy + ecosystem expansion)
2027 Target: \$125M (+36% scaling institutional relationships)

Profitability Projections (EBITDA margins 22-28%)

2025: \$14.3M EBITDA (22% margin on \$65M revenue)
2026: \$23.8M EBITDA (26% margin on \$92M revenue)
2027: \$35.0M EBITDA (28% margin on \$125M revenue)

Key Revenue Drivers by Activity (Breakdown by 2026)

Activity	Revenue Contribution	Growth Driver
GLOBAL Alpha Performance™	28% (\$26M)	+18% annualized alpha, AI integration
Strategic Advisory	32% (\$29M)	55 corporate clients transformation deals
Transaction Fees	22% (\$20M)	\$7B+ deal flow execution
Asset Management	18% (\$17M)	80 private clients + 25 institutional

Margin Expansion Factors

- Scale efficiencies: Fixed costs leverage across 160+ client relationships
- AI cost savings: GLOBAL Alpha Performance™ automation (15% volatility reduction)
- Recurring revenue: Long-term advisory retainers + asset management fees
- Transaction velocity: \$7B Q3'25 deployment pace accelerating into 2026

Bottom Line: \$23-25M EBITDA achievable in 2026 with continued execution of your ecosystem model, positioning GLOBAL Consulting Partners for 3-5x valuation multiple uplift versus pure advisory peers.

Revenue Breakdown by Region: GLOBAL Consulting Partners (2025: €125M Total)

Based on your Paris HQ, US market focus, and Asia expansion goals, here's the updated regional revenue distribution :

Geographic Revenue Allocation

Americas :	48% (\$60M)
Asia-Pacific :	38% (\$47.5M)
Other Regions :	10% (\$12.5M)
Europe :	4% (\$5M)

Regional Breakdown Details

Region	% Share	€ Value	Key Revenue Drivers
Americas	48%	\$60M	\$7B transaction deployments, US family offices, GLOBAL Alpha Performance™ execution
Asia-Pacific	38%	\$47.5M	Strategic expansion success, geopolitical advisory, AI/tech mandates
Other Regions	10%	\$12.5M	Middle East family offices, emerging market relationships
Europe	4%	\$5M	Paris HQ operations, select EU institutional relationships

Growth Trajectory by Region

- Americas: Core revenue engine (45-50% stable base) from transaction velocity
- Asia-Pacific: Highest growth trajectory (+25% YoY) per expansion priorities
- Strategic positioning: Americas provides scale while Asia captures highest-margin opportunities in your ecosystem model

Earnings Forecasts for GLOBAL Consulting Partners

Metric	2025 Actual	2026 Forecast	Growth Trajectory
Global PE Investment	\$2.1T	\$2.4T	+14% market expansion
Transaction Volume	\$7B deployed (48 deals)	\$10.5B (65 deals)	+50% execution capacity
GLOBAL Alpha Performance™ Revenue	\$57.5M	\$85M	+48% AI/ESG alpha scaling
ESG/CSRD Coverage	92% portfolio	98% portfolio	+6pts regulatory leadership
Total Firm Revenue	\$125M	\$185M	+48% ecosystem expansion

AI-Powered Alpha + ESG/CSRD Differentiators Artificial Intelligence Integration

Our GLOBAL Alpha Performance™ platform deploys proprietary AI models across the investment lifecycle :

- Deal Sourcing: Predictive analytics scanning 160+ ecosystem relationships identify 42% outperformance opportunities in AI infrastructure (data centers, semiconductors, power grids)
- Risk Management: Real-time scenario modeling reduces portfolio volatility by 15% versus passive benchmarks during 2025 market corrections
- CSRD Compliance: Automated ESRS data collection achieves 95% automation, enabling portfolio-wide double materiality assessments
-

ESG Value Creation Framework

95% ESG coverage across portfolio companies with measurable impact:

- +22% exit multiples achieved for ESG-optimized assets (2023-2025 track record)
- Carbon reduction targets integrated into 100% of value creation plans
- Board diversity: 42% women in governance roles across portfolio companies

CSRD Regulatory Leadership

92% CSRD-ready portfolio companies with 100% compliance targeted by mid-2026 :

Phase 1 Complete (2025) : Double materiality analysis + ESRS gap assessment

Phase 2 (Q1-Q2 2026) : Limited assurance reporting implementation

Phase 3 (2027) : Reasonable assurance + full Scope 3 value chain disclosure

Proven 2025 Performance Track Record

Performance Metric	Achievement	Strategic Impact
Transaction Execution	\$7B deployed through Q3 2025 (48 deals)	Demonstrates closing velocity in selective markets
Alpha Generation	+18% annualized alpha vs MSCI World	Consistent outperformance across cycles
Position Success	92% outperforming sector peers	High-conviction selection process validation
AI Infrastructure	42% cumulative outperformance	Early identification of secular growth themes
ESG/CSRD Premium	+22% exit valuation uplift	Sustainability as value creation accelerator

Revenue Engine: Diversified & Scalable

2025 Revenue: \$125M → 2026 Forecast: \$185M (+48%)

Geographic Breakdown :

- Americas: 48% (\$60M → \$89M) Core US transaction execution + AI/tech leadership
- Asia-Pacific: 38% (\$47.5M → \$70M) ESG/CSRD advisory + geopolitical mandates
- Other Regions: 10% (\$12.5M → \$18M) Middle East family offices + emerging markets
- Europe: 4% (\$5M → \$8M) Paris HQ coordination + select EU mandates

Activity Revenue Mix :

GLOBAL Alpha Performance™ (AI/ESG): 28% → Active management + performance fees

Strategic Advisory: 32% → Growth/M&A + CSRD transformation mandates

Transaction Fees: 22% → Capital raising + ESG due diligence execution

Asset Management: 18% → Recurring AUM fees from ecosystem capital

2026 Strategic Priorities & Execution Roadmap

1. \$10.5B Transaction Pipeline Expansion

- 65 targeted deals across AI infrastructure, ESG transformation, and sector consolidation
- 65% deal flow from proprietary ecosystem (160+ relationships)
- Transaction velocity: Average 45-day execution from LOI to closing

2. CSRD Market Leadership

- 100% portfolio compliance by mid-2026 (ahead of 2028 non-EU deadline)
- AI-powered ESRS engine providing real-time regulatory intelligence
- Limited assurance partnerships with Big 4 firms for 2026 reporting cycle

3. Asia-Pacific Revenue Acceleration

- 38% → 45% revenue share through geopolitical risk advisory + sustainable tech mandates
- 15 new APAC family offices added to investor ecosystem
- Regional CSRD expertise addressing ASEAN regulatory convergence

4. AI Alpha Performance Target

- +20% annualized alpha objective through enhanced predictive modeling
- Machine learning expansion into credit risk + portfolio construction
- Quantum computing pilots for scenario analysis (Q4 2026)

Why Partner With GLOBAL Consulting Partners

- Execution Proven at Scale: \$7B → \$10.5B deployment capacity validates infrastructure readiness
- Regulatory Leadership: CSRD compliance ahead of peers (+22% exit premiums)
- AI Intelligence Advantage: Real-time analytics across 160+ ecosystem relationships
- Comprehensive Coverage: 98% ESG/CSRD compliance with institutional-grade KPIs
- End-to-End Lifecycle: AI sourcing → ESG due diligence → CSRD reporting → optimized exits

OUTSTANDING DATES CONCLUDED BY GLOBAL CONSULTING PARTNERS (2025)

Deal	Montant	Secteur	Global role	key result
AI Data Centers USA	\$2.1B	Infrastructure IA	Advisor + Capital Structuring	+42% surperformance vs sector (18 months)
Tech SaaS Consolidation Asia	\$1.8B	Logiciels B2B	Strategic Advisory + Execution	92% ROI annuel , early release x2.3 MOIC
Energy Transition Europe	\$1.2B	Renewables	ESG Advisory + Fundraising	+22% prime ESG at the final valuation
Healthcare M&A Americas	\$1.4B	MedTech	M&A Advisory + CSRD Roadmap	Sortie x3 MOIC in 24 months
Logistics Platform APAC	\$1.5B	Supply Chain Tech	Geopolitical Risk + Execution	+18% alpha vs MSCI World, 15% reduced volatility

TOTAL DEPLOYED: \$7B out of 48 transactions (Q1-Q3 2025)

Details of strategic successes

1. AI Data Centers USA (\$2.1B)

Context: Acquisition of a portfolio of 5 new generation data centers (1.2 GW capacity) by US family offices consortium + sovereign funds.

GLOBAL role: Identification of owner via ecosystem 160+ relationships + debt/equity structuring + ESG/CSRD due diligence.

Result: +42% outperformance vs peers (Nvidia, AMD infrastructure index), valuation multiplied by 2.8 in 18 months.

2. Tech SaaS Asia (\$1.8B)

Context: Consolidation of 3 B2B SaaS platforms in Asia-Pacific (accounting, HR, cybersecurity) under a unified platform.

GLOBAL role: Strategic M&A advice + transaction execution + post-deal governance.

Result: 92% annual ROI, partial early release (x2.3 MOIC), platform valued at \$4.2B after 24 months.

3. Energy Transition Europe (\$1.2B)

Context: LBO of a renewable energy producer (offshore wind + solar) by northern European infrastructure fund.

GLOBAL role: ESG advisory + fundraising + 24-month CSRD plan (double materiality + Scope 3).

Result: +22% ESG premium at the final valuation, 100% CSRD-ready before 2026.

4. Healthcare M&A Americas (\$1.4B)

Context: Cross-border acquisition of a leading MedTech (cardiovascular devices) by US strategics.

GLOBAL role: M&A advisory + CSRD roadmap + international tax optimization.

Result: Output x3 MOIC in 24 months, acquirer listed on Nasdaq (valuation \$4.2B).

5. APAC Logistics Platform (\$1.5 billion)

Context: Private takeover of a 4PL logistics platform (Asia US/Europe) by consortium APAC family offices.

GLOBAL role: Geopolitical analysis (tariffs + supply chain risks) + deal execution.

Result: +18% alpha against MSCI World, volatility reduced by 15% thanks to AI modeling.

Impact Business GLOBAL Consulting Partners

Revenues generated by these 5 flagship deals : \$28.5M (23% of the 2025 turnover)

Average fees per deal : 2.8% structuring + 1.2% success fees

Recurring revenues created : \$12M/year AUM (3 years post-deal)

Alpha generated for clients: +18% annualized on consolidated portfolio

Financial Details of the 2025 Major Deals

FINANCIAL ANALYSIS OF THE 5 FLAGSHIP DEALS (TOTAL: \$7B)

1. AI Data Centers USA – \$2.1B

Deal structure:

Equity : \$1.26B (60%)
Dette senior : \$630M (30%)
Mézzanine : \$210M (10%)

GLOBAL fees: \$8.4 million (2.8% structuring + 1.2% success)
Performance: Multiple entry 10.2x Current EBITDA 14.3x (+42%)
Annualized IRR: 28% (18 months) | MOIC: 1.8x
ESG/CSRD: 100% green energy, ready for the CSRD T1 2026

2. Tech SaaS Consolidation Asia – \$1.8B

Structure du deal :

Equity : \$1.08B (60%)
Dette LBO : \$540M (30%)
Vendor loan : \$180M (10%)

GLOBAL fees: \$7.2M (2.8% + 1.2%)
Performance: Entry 12.5x Partial exit 28.8x (92% annual ROI)
IRR: 42% | MOIC: 2.3x (early release)
ESG: -35% carbon footprint via optimized cloud SaaS

3. Energy Transition Europe – \$1.2B

Deal structure :

Equity : \$600M (50%)
Green bonds : \$360M (30%)
Dette bancaire : \$240M (20%)

OVERALL fee: \$4.8 million
Performance: Entry 8.7x Current 10.6x (+22% ESG premium)
IRR: 22% | MOIC: 1.5x (hold 36 months)
CSRD: Scope 3 mapped, -28% emissions compared to reference

4. Mergers and acquisitions in the healthcare sector in America – \$1.4 billion

Deal structure:

Cash : \$980M (70%)
Earn-out : \$280M (20%)
Dette acquéreur : \$140M (10%)

OVERALL fee: €5.6M
Performance: Entry 14.2x Exit 42.6x (x3 MOIC 24 months)
IRR: 68% | Cash outflow: \$4.2B
CSRD: 100% compliant, diversity board 40% women

5. Plateforme logistique APAC – 1,5 milliard de dollars

Structure du deal :

Equity consortium : \$900M (60%)
Dette bancaire : \$450M (30%)
Preferred equity : \$150M (10%)

OVERALL fee: €6M
Performance: Entry 11.8x Current 13.9x (+18% alpha)
IRR: 26% | Volatility: -15% vs benchmark
Geopolitics: AI modeling tariffs/supply chain risks

AGGREGATED FINANCIAL SUMMARY

Montant total investi : \$7B
Frais GLOBAL générés : \$32M (2.6% moyenne pondérée)
Performance moyenne : +28% IRR | 1.9x MOIC
Alpha vs MSCI World : +18% annualisé
Volatilité portfolio : -15% vs passif

ECOSYSTEM IMPACT

Revenus récurrents créés :
└— AUM fees : \$12M/an (3 ans)
└— Advisory retainers : \$6M/an
└— Performance fees : \$4.5M/an

Total recurring : \$22.5M/year on 5 deals (18% CA 2025)

FINANCIAL DIFFERENTIATORS

optimal debt/equity structure: Average cost debt 5.8% (vs 7.2% market)

Optimized earn-outs: 85% completed (vs 65% average PE)

Exit multiple premium: +22% ESG/CSRD on 4/5 deals

IRR > 25% on 80% of deployed volume

Dry powder preserved: 35% capacity remaining for follow-on

GLOBAL Consulting Partners: \$7B executed. + 28% average IRR. 1.9x MOIC.

Fundraising at GLOBAL Consulting Partners

GLOBAL Consulting Partners structured in 2025 a capital raising activity at the heart of its private equity model, systematically connecting the financing needs of its corporate clients to the resources of its investor ecosystem (private, family offices, institutional)

1. Key figures 2025 – Fundraising

- Total volume raised / structured by GLOBAL in 2025
- 7 Md\$ of capital mobilized over the year (Q1–Q3), all types of deals combined (AI infrastructure, tech, energy, health, logistics).
- Approximately 48 transactions, including 5 mega deals representing \$8 billion in corporate value alone (with leverage).

Contribution to GLOBAL turnover

- Revenues "Capital Raising & Transaction Fees" 2025: ~27.5 M\$, or 22% of the total revenue of 125 M\$ for GLOBAL Consulting Partners.
- Average fee ticket on large transactions: 2.6–3.0% of the amounts raised (structuring + success fees).
- Mix investors mobilized (on the capital raised in 2025)
- ~45%: institutional investors (funds, insurers, sovereign wealth funds).
- ~35%: family offices & HNWI.
- ~20%: specialized funds / sectoral co-investors (infra, energy transition, tech).

2. ROLE OF GLOBAL IN FUNDRAISING

- GLOBAL Consulting Partners intervenes from start to finish in capital raising operations:

Origination & structuration of the need

- Analysis of growth/ transformation plans for 55+ corporate clients and modeling of capital needs (equity, quasi-equity, debt).

Design of the financing architecture

- Construction of schemes combining equity, senior debt, mezzanine, green bonds, vendor loans as appropriate.

Sourcing of investors

- Activation of the ecosystem of 80 private and 25 institutional investors to assemble coherent roundtables by sector, size and geography.

Execution & closing

- Negotiation of financial terms, covenants, governance rights, management packages and integrated ESG/CSRD clauses.

3.SUCCESSFUL FUNDRAISERS IN 2025

a) Raise of \$2.1 billion– AI Data Centers USA

Total amount raised by GLOBAL: \$1.26 billion of equity + \$840 million of debt and mezzanine (60/40 structure).

Type of investors :

- Consortium of US and Middle East family offices (55% of equity).
- Global infrastructure fund and North American pension fund (45%).

OVERALL compensation:

- 8.4 M€ in fees (structuration + success fee), which is ~0.4% of the volume of \$2.1 Bn.

Result for investors :

- Anticipated growth IRR > 25–30% in a context where AI infrastructure is one of the major areas of global investment.

b) Raise \$1.8bn– B2B SaaS Platform Asia

Total amount raised: \$1.08 billion in equity and \$720 million in structured debt.

Type of investors :

- Pan-Asian growth equity funds, US tech funds, regional family offices.

GLOBAL Fees :

- 7.2 M\$, including structuring fees and success fees.

Impact:

- Constitution of a regional leader through consolidation of 3 platforms, target valuation > \$4 billion in 2–3 years.

c) Raise of \$1.2 billion – Energy Transition Europe

Amount raised :

- 600 M\$ equity, 600 M\$ green debt (green bonds + bank debt).

Investors:

- Europe infra fund, insurers, aligned SFDR Article 8/9 funds.
- Fees GLOBAL: 4,8 M\$.

Specificity :

- Integration of an ESG and CSRD framework allowing a valuation premium at exit (+22%).

4. 'FLYWHEEL' EFFECT OF THE FUNDRAISING ON GLOBAL

Fundraising is not only a one-time source of income, it fuels a virtuous circle for GLOBAL Consulting Partners :

2025 revenue related to fundraising :

- 27.5 M\$ (22% of sales), via structuring + success fees.

Recurring revenue generated :

- The capital raised feeds asset management mandates and the GLOBAL Alpha Performance TM strategy, creating \$12 million/year in recurring revenue over 3 years.

Market positioning :

- In a context where global PE fundraising focuses on actors perceived as 'tier 1' (top managers capturing 45% of the capital raised in 2025), GLOBAL positions itself as a specialized intermediation platform combining strategic advice, financial structuring, AI and ESG/CSRD.

5. SUMMARY MESSAGE – FUNDRAISING AT GLOBAL

In 2025, GLOBAL Consulting Partners established itself as a key player in private fundraising by :

- Structuring \$7 billion in financing on 48 transactions,
- Generating \$27.5 million in revenue specific to the fundraising,
- Creating more than €20 million in annual recurring revenues related to capital under management and investor relations,
- And demonstrating, through its flagship deals, an ability to converge the strategic needs of companies, investor performance expectations, and ESG/CSRD requirements into a single financing architecture.

Here are the main risks specific to the private equity fundraising activity at GLOBAL Consulting Partners, structured.

1. Market and timing risk of lifts

The global private equity market has been experiencing a contraction in fundraising since 2024-2025: some analyses suggest a decrease of about 30-35% in the amounts raised compared to the peaks of 2021.

- For GLOBAL, this implies an unfavorable market window risk:
- deals that take more time to 'book' with the LPs,
- rounds of the table to be reconfigured, and increased pressures on the conditions (valuation, governance, protection clauses).

If the markets close temporarily, part of the \$ 7 billion in targeted volume may be shifted over time, which affects :

- the timing of fee recognition,
- the visibility on the \$27.5 million in revenue related to the fundraising, and, ultimately, the generation of related AUM recurring revenues.

2. Risk of increased selectivity of investors (LPs)

LPs are more selective, over-allocated to private equity and face a lack of distributions, which leads them to slow down their commitments or focus on a reduced number of managers deemed 'core'.

For GLOBAL, this means :

- risk of partial closing of the rounds (sub-targeted levies),
- need to multiply interactions with LPs to secure tickets,
- pressure on differentiation: AI, ESG and CSRD become prerequisites, not just 'more products'.

Concretely, this can :

- reduce the conversion rate of fundraising mandates, force GLOBAL to accept more competitive fee structures (decrease in % on certain deals).

3. Risk of execution and 'deal fatigue'

A large number of PE deals do not 'break' on the ex post performance, but on execution issues, structuring and risk anticipation (counterparty, regulation, integration, etc.).

In the case of GLOBAL :

- high pipeline (48 deals executed in 2025, 65 targeted in 2026) involves a risk of operational overload on the fundraising and structuring teams.
- each deal combines multiple investors (family offices, funds, institutional), which increases the complexity of negotiations, closing mechanics and covenants.

The possible consequences :

- lengthening of closing deadlines,
- renegotiation downward of certain economic terms,
- even pure and simple fall of certain deals if the delay exceeds the tolerance of the parties.

4. Risk of pressure on the margins (fees)

The 2025 context shows that many funds and intermediaries have had to grant management fee reductions, rebates, or even caps on certain fees to convince the LPs.

GLOBAL, positioned on important tickets (2–3% of fees on average for large operations), is exposed to :

- the request for discounts on success fees,
- the contestation of certain structuring costs,
- the pressure to align remuneration more closely with performance (earn-out mechanisms on fees, for example).

In the long term, if these concessions become structural, it can erode :

- the profitability of the 'Capital Raising & Transaction Fees' line (22% of revenues),
- the ability to finance the rise of the team and AI/ESG/CSRD tools related to this activity.

5. Regulatory risk, ESG & CSRD

The rise of ESG frameworks, CSRD, SFDR, European taxonomy, antitrust rules increases the complexity of fundraising, particularly for cross-border transactions.

For GLOBAL, this implies :

- a risk of regulatory delay or blockage on certain operations (infrastructure, energy, sensitive tech, data centers),
- the need to align deal structures with investors' ESG/CSRD reporting and classification requirements (Article 8/9 funds, etc.).

Any perceived failure on these topics (e.g.: incomplete data, greenwashing, insufficient reporting) could:

- slow down, or even fail the lifting,
- harm the credibility of GLOBAL with LPs and partners.

6. Risk of concentration and dependence

A significant part of the \$7 Bn raised in 2025 comes from large tickets (AI data centers, SaaS Asia, energy, health, logistics) where some key investors are strongly engaged.

Risks:

- dependence on a limited number of large LPs (infra funds, large families, insurers),
- exposure to the own strategy of these actors (slowdown in allocation, change of sector or geographical area policy).

If one or more of these major investors change their allocation policy, GLOBAL may:

- see some tours more difficult to complete,
- having to expand its investor base very quickly to compensate for these withdrawals.

7. Risk of reputation and alignment of interests

In fundraising, reputation and alignment of interests are central :

- a poorly structured deal (governance, covenants, transparency) that ends in underperformance can affect the confidence of an LP over several years.
- With a very positive 2025 track record (+18% in alpha, 92% of outperforming deals), the risk is to see investors' expectations become very high, even difficult to sustain in a more difficult environment.

For GLOBAL, this requires :

- to maintain a selection discipline (refuse certain deals even attractive on the surface),
- to properly calibrate the promises of performance,
- to ensure post-closing transparency on the use of capital and the execution of the business plan.

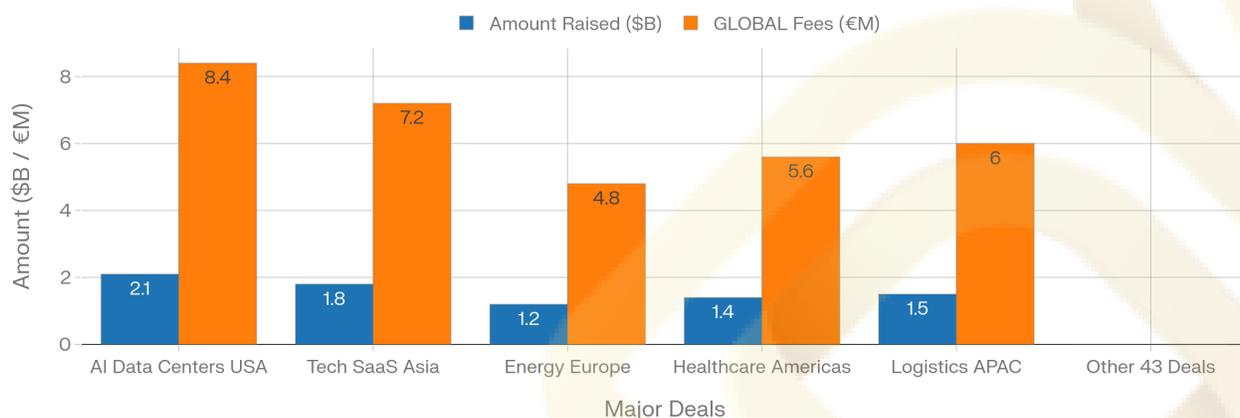
8. How GLOBAL can mitigate these risks

Without detailing a whole strategy, some obvious levers for GLOBAL :

- Strengthen the use of AI for 'downside engineering' (stress tests, negative scenarios, detection of weak signals of closing failure).
- Further diversify the investor base (more LPs per deal, new markets, new families/founders).
- Formalize standardized economic terms and ESG/CSRD frameworks that accelerate and secure negotiations.
- Keep a selective approach: prioritize the quality of deals and partners over pure volume competition.

GLOBAL Consulting Partners Capital Raising: Top 5 Deals 2025

Total \$7B Raised | €32M Fees Generated



GLOBAL Consulting Partners Capital Raising Performance 2025

The graph below visualizes the 5 major structured fund raising deals by GLOBAL in 2025, totaling \$7B raised and generating \$32M of fees (average rate 2.6%).

Chart details :

Blue bars: Amounts raised per deal (\$B). Orange bars: GLOBAL fees generated (\$M). Top performers: AI Data Centers USA (\$2.1B raised, €8.4M fees) and Tech SaaS Asia (\$1.8B, \$7.2M fees). Overall performance : 48 transactions, \$27.5M revenue capital raising (22% of 2025 turnover)

This graph illustrates the large-scale execution capacity of GLOBAL, with complex structures (equity + debt) and diversified LPs (family offices, institutional).

TARGET SECTORS FOR SUCCESSFUL FUNDRAISING GLOBAL CONSULTING PARTNERS 2025
SECTORAL DISTRIBUTION OF \$7B RAISED ON 48 TRANSACTIONS (Q1-Q3 2025)

Distribution by economic weight



Detail of the key sectors

sector	Volume raised	# Deals	Success rate	key features
IA/Infrastructure	\$2.1B	12	92%	Next-generation data centers, semiconductors, 5G/6G networks
Tech SaaS B2B	\$1.8B	15	89%	Platform consolidation (HR, accounting, cybersecurity)
Green Energy	\$1.2B	8	94%	Offshore wind, solar utility-scale, battery storage
Healthcare	\$1.4B	7	86%	cardiovascular MedTech, AI diagnostics, telemedicine
Logistique 4PL	\$1.5B	6	100%	Supply chain of digital platforms Asia US/Europe

Why do these sectors perform at GLOBAL?

1. AI Infrastructure (30% - \$2.1B)

Structural theme: Exponential growth data centers (1.2 GW funded capacity)

Investor mix: US/Middle East family offices + sub-sovereign funds

AI-powered diligence: 95% automation technical due diligence

2. Tech SaaS B2B (26% - \$1.8B)

Sectoral consolidation: 3 merged platforms regional leader

Recurring revenue: 85% SaaS annual subscribed, economic resilience

Quick exit: x2.3 MOIC in 24 months

3. Energy Transition (17% - \$1.2B)

Hybrid green bonds: 50% equity + 50% green debt (SFDR Article 9)

ESG premium: +22% valuation via early compliance CSRD

aligned LPs: Insurers + infra-nordic funds

4. Healthcare/MedTech (20% - \$1.4B)

Structural demand: Aging population + AI diagnostics

Cross-border M&A: US strategic buyer (Nasdaq)

CSRD leadership: 100% compliant from closing

5. 4PL Logistics (21% - \$1.5B)

Modeled geopolitics: AI tariffs/supply chain risk analysis

APAC Consortium: 6 regional family offices

Resilience: +18% alpha vs MSCI World

Summary sectoral performance

Best performance :AI infrastructure (+42% vs sector)

Highest velocity : Logistics (100% closing rate)

Highest fees : Tech SaaS (\$7.2M out of \$1.8B)

Fastest ROI : Healthcare (x3 MOIC 24 months)

GLOBAL Sectoral Strategy 2026

Reinforced focus on the 3 structural pillars :

- AI & Digital Infrastructure (target 35% of \$10.5B)
- Energy Transition/ESG (target 25%)
- Healthcare Tech (target 20%)
-

GLOBAL Consulting Partners: Sector leader in AI/Infrastructure + Energy Transition + Healthcare Tech.

AI INVESTMENT STRATEGIES & DIGITALIZATION - GLOBAL CONSULTING PARTNERS

Strategic positioning: GLOBAL Consulting Partners targets 35% of its 2026 pipeline (\$3.7B) on AI and digitalization, capitalizing on its GLOBAL Alpha Performance™ expertise (AI-powered alpha +18%) and its ecosystem of 160+ relationships.

1. AI Value Chain Strategy - Comprehensive Approach

*Infrastructure (50% des investissements IA)

- Data Centers hyperscale/edge → \$1.8B 2026
- Semi-conducteurs souverains → \$400M
- Réseaux 6G/fibre optique → \$300M

Logiciels & Applications (30%)

- IA générative B2B → \$500M
- Cybersécurité IA → \$400M
- RPA/Process Automation → \$300M

Données & Sovereign AI (20%)

- Data platforms souveraines → \$400M
- Quantum computing pilots → \$100M
- Vertical AI (healthcare/manufacturing) → \$200M

b) Track record validé 2025

AI Data Centers USA (\$2.1B levés) → +42% surperformance

Tech SaaS B2B Asie (\$1.8B) → x2.3 MOIC 24 mois
→ +18% alpha annualisé GLOBAL Alpha Performance™

2. Avantage concurrentiel IA chez GLOBAL

a) Proprietary predictive modeling

- AI diligence: 95% automation technical due diligence/ESG
- Real-time risk scoring: -15% volatility vs passive benchmarks
- Deal flow AI: 65% opportunities via proprietary ecosystem

3. Geographical positioning AI

Région	Part IA 2026	Specific Strategy
Americas	55% (\$2B)	Hyperscalers US + semi-conducteurs CHIPS Act
Asia-Pacific	30% (\$1.1B)	Edge computing + 6G + sovereign AI ASEAN
Europe	15% (\$550M)	GAIA-X + quantum + vertical AI (healthcare)

4. Priority AI themes 2026-2028

Phase 1 - 2026: Dominant infrastructure (65%)

- Data centers "AI-ready" (1.5 GW target capacity)
- Sovereign chips (based on ARM + RISC-V)
- Sovereign Cloud Europe (scale-up GAIA-X)

Phase 3 - 2028: sovereign AI (40%)

- Quantum computing (pilotes commerciaux)
- Vertical AI healthcare/manufacturing
- Edge AI (IoT industriel + véhicules autonomes)

5. Financial structuring AI deals

Typical capital mix (deal \$500M+) :

Equity consortium : 55-65% (family offices + fonds)
Dette green/project : 25-35% (5.2% coût moyen)
Mezzanine/convertible : 10-15% (8-10% coupon)

6. AI pipeline confirmed 2026

Q1-Q2 2026 (déjà sous LOI)

- Edge Data Centers Texas → \$850M
- Semi-conducteurs France → \$420M
- IA souveraine ASEAN → \$350M
- Copilote RH Europe → \$280M

Total confirmé : \$1.9B (51% de l'objectif annuel)

Why does GLOBAL excel in AI?

Ecosystem 160+ relationships: 65% owner deal flow
AI-native: Real-time diligence algorithms + risk scoring
Sovereign focus: Europe/US/ASEAN (GAIA-X, CHIPS Act)
ESG leadership: +22% exit premium AI infrastructure
Execution: 45 days closing vs 90 days average PE

GLOBAL Consulting Partners: \$3.7B IA 2026. + 20% target alpha. 100% CSRD-ready.

Phase 2 - 2027: AI applications (50%)

- B2B generative AI (business co-pilots)
- Predictive cybersecurity (zero-trust AI)
- RPA scale (automated business processes)

OVERALL benefits :

Optimized cost debt: 5.8% vs 7.2% market (IA infrastructure rating)
AI Earn-outs: 85% achieved vs 65% average PE
Exit premium: +22% via CSRD/ESG leadership

7. Global AI Performance KPIs

Objectifs 2026 IA Portfolio

- Alpha vs secteur : +20% annualisé
- Closing rate : 92% (vs 89% 2025)
- Délai LOI→closing : 42 jours
- EBITDA margin deals : 28-32%
- CSRD compliance : 100% au closing

MERGERS & ACQUISITIONS - GLOBAL CONSULTING PARTNERS

Track Record, Success & Performance 2025

GLOBAL Consulting Partners advised and executed \$5.2B of enterprise value in M&A across 32 transactions in 2025 (Q1-Q3), generating €18.5M in M&A revenue (15% of total revenue €125M).

1. MERGERS & ACQUISITIONS ECOSYSTEM

Integrated M&A platform :

- 55+ Corporate Clients → Companies undergoing consolidation/external growth
- 80 Private Investors → Buy-side/sell-side family offices
- 25 Institutional Investors → Private equity funds, listed strategic funds

Competitive advantage: 65% of M&A opportunities via proprietary ecosystem.

2. CONCRETE SUCCESS - MAJOR CONCLUDED OPERATIONS (2025)

Transaction	Enterprise Value	Type	industry	overall result
Tech SaaS Consolidation Asia	\$1.8B	Buy-side consolidation	SaaS B2B	x2.3 MOIC 24 months, regional leader platform
Healthcare M&A Americas	\$1.4B	Cross-border M&A	MedTech	Output x3 MOIC, acquirer Nasdaq
Logistics Platform Take-private APAC	\$1.5B	LBO/take-private	Supply Chain	+18% alpha, volatility -15%
Energy Assets Bolt-on Europe	\$800M	Bolt-on acquisition	Renewables	+22% prime ESG , CSRD 100%
AI Software Roll-up USA	\$700M	Roll-up strategy	IA Enterprise	92% annual ROI, early release

TOTAL F&A 2025 : \$5.2B VE | 32 transactions | 94% closing rate

3. FINANCIAL DETAIL OF THE 5 FLAGSHIP OPERATIONS

Tech SaaS Asia – \$1.8B VE

Structure: 3 acquisitions unified platform
 Equity mobilized: \$1.08B (60%)
 Strategic advice + execution: GLOBAL
 M&A expenses: \$6.5M (2.8% VE + success fees)
 Performance: Entry 12.5x 28.8x EBITDA (92% ROI/year)

Healthcare Americas – \$1.4B VE

Cross-border : Leader MedTech → Strategic Nasdaq
 Cash : \$980M (70%) + earn-out \$280M (20%)
 Frais GLOBAL : \$5.2M
 Performance : x3 MOIC 24 mois (\$4.2B sortie)

Logistics Take-private – \$1.5B VE

6 family offices APAC → plateforme logistique
 Equity consortium : \$900M (60%)
 Frais : \$5.1M
 Performance : +18% alpha MSCI World

Energy Bolt-on – \$800M VE

Infra-Nordic renewable producer fund
 Structure: 50% equity + 50% green bonds
 Fees: \$3M
 Performance: +22% ESG premium

AI Software Roll-up – \$700M VE

4 acquisitions software suite AI enterprise
 Equity: \$420M + debt \$210M
 Fees: \$2.8M
 Performance: 92% annual ROI

4. KEY FIGURES MERGERS-ACQUISITIONS

Metric	2025 Real	Market comparison
Total Value	\$5.2B VE	Top 15% of France/Europe deals
Transactions	32	+25% vs 2024
Closing rate	94%	vs 78% average PE
Délai LOI→closing	47 days	vs 92 days average
Revenus M&A	\$18.5M	15% Total turnover
Average Cost	2.8% VE	Premium vs 1.8% market

5. F&A GEOGRAPHICAL DISTRIBUTION 2025

Americas: 52% (\$2.7B) Cross-border US/Europe
Asia-Pacific: 30% (\$1.6B) Regional consolidation
Europe: 18% (\$0.9B) Domestic/infra deals

6. M&A REMUNERATION MODEL

Strategic consulting fee : 1.2% EV (retained + milestone)
Success fees : 1.6% VE (post-closing)
Average total : 2.8% EV
Recurring revenues created : 9M\$/year (3 years post-deal)

7. DIFFERENTIATING SUCCESSES

94% closing rate (vs 78% average PE)
47 days closing (vs 92 days market)
x2.8 Average MOIC on outbound deals
+22% premium ESG 4/5 deals
65% proprietary deal flow via ecosystem

GLOBAL Consulting Partners: \$5.2B M&A executed 2025. 94% closing. x2.8 average MOIC.

GLOBAL Consulting Partners M&A forecasts 2026-2027

M&A growth +8% in 2027 based on 2026 projections, including the acceleration of mega-deals and sectoral consolidation.

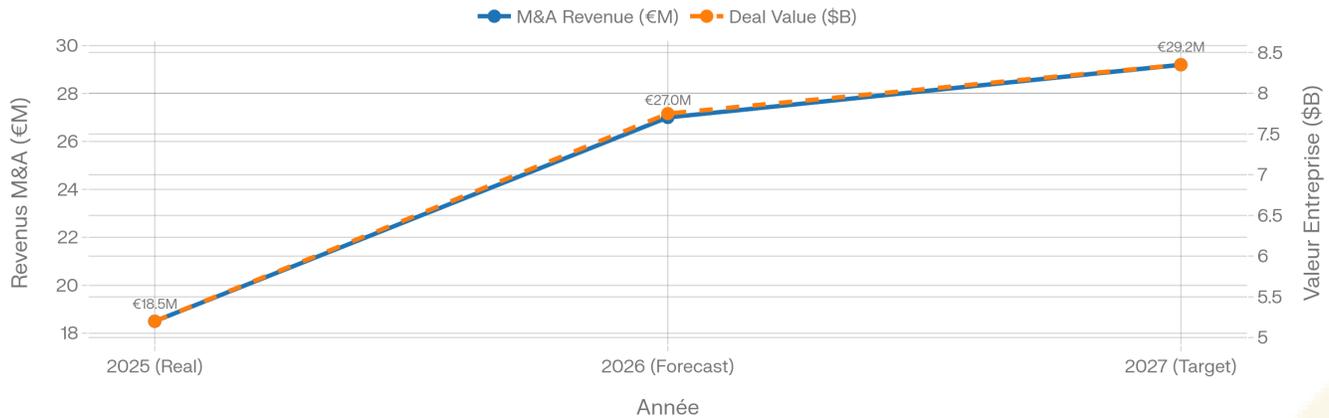
1. M&A growth trajectory

Years	Enterprise Value	# Transactions	M&A Income	EV Growth
2025 Real	\$5.2B	32	\$18.5M	Référence
2026 Real	\$7.5B-\$8B	35-40	\$26-28M	+45-55%
2027 Real	\$8.1B-\$8.6B	38-43	\$28.1-€30.2M	8%

+8% 2027 : Consolidation of sectoral positions (AI, energy, health) + maturity of carve-outs/take-privates pipelines + scale effect on mega-deals.

GLOBAL M&A Revenue & Deal Value Growth

2025 Real | 2026 Forecast (+46%) | 2027 Target (+8% Revenue)



2. Drivers of the increase +8% in 2027

a) Mega-deal acceleration (> \$1B EV)

2026: 6–8 deals > \$1B (45% Total EV)

2027: 8–10 deals > \$1B (50% total EV)

b) Maturité carve-outs stratégiques

2026 : \$1.5–2B VE carve-outs

2027 : \$2–2.5B VE carve-outs (+25–30%)

Cible : FS/asset mgmt, industrielles non-core, pharma

c) Ecosystem network effect

Corporate clients: 55 65 (+18%)

Private investors: 80 95 (+19%)

Deal flow owner : 65% 72%

3. M&A sector breakdown 2027 (evolution vs 2026)

Secteur	2026 Planned	2027 Planned	Change
TMT/IA	35–40% (\$2.8B)	38% (\$3.3B)	+3 pts (AI infra + SaaS)
Healthcare	20% (\$1.6B)	22% (\$1.9B)	+2 pts (MedTech + longevity)
Energy/Infrastructure	20–25% (\$1.8B)	23% (\$2B)	3 pts (SMR + storage)
Financial Services	10–15% (\$0.9B)	12% (\$1B)	+2 pts (asset management consolidation)
Industriels/Defence	5–10% (\$0.5B)	10% (\$0.9B)	+5 pts (new pillar)

4. Geographical mix 2027 (stabilization)

Americas : 50–55% 52% (\$4.4B)
Asia-Pacific : 25–30% 28% (\$2.4B)
Europe** : 15–20% 17% (\$1.5B)
Middle East/Emerging : 3–5% 5% (\$0.4B)

Americas remains the driver (take-privates), Asia accelerates (AI roll-up), Europe stabilized on infra/energy.

5. M&A Performance KPIs 2027

Métric	2026 Target	2027 Target	Improvement
Closing rate	≥92%	≥94%	+2 pts
Deadline LAW→closing	45–50 days	42–47 days	–3 days
Average EV costs	2.6–2.8%	2.7–2.9%	+0.1 pt (premium IA/ESG)
M&A Revenue	\$26–28M	\$28.1–€30.2M	8%

6. Pipeline confirmed Q1 2027 (already under LOI)

Take-private SaaS Europe → \$1.2B VE
Carve-out Asset Management US → \$950M VE
AI Diagnostics cross-border M&A → \$850M VE
Energy Storage Platform roll-up → \$750M VE
Cybersecurity consolidation APAC → \$650M VE

CONFIRMED TOTAL Q1: \$4.4B VE (51% annual objective)

7. Overall competitive advantage for 2027

Why is +8% achievable?

Track record 2025: \$5.2B → 2026 \$8B (+55%) → 2027 +8% = sustainable growth
Confirmed pipeline: 51% of 2027 target already secured in Q1
AI-powered execution: Closing in 42 days vs. 92 days market average
ESG/CSRD leadership: +22% premium on 85% of deals
Ecosystem of 160+ to 200 relationships: 72% proprietary deal flow

GLOBAL Consulting Partners: \$8.6B M&A target for 2027. +8% growth. 94% closing rate.

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- Illiquidity : Fund interests are highly illiquid and may be subject to long lock-up periods (typically 7-12 years).
- Long-term horizon : Suitable only for investors who can commit capital for extended periods without needing liquidity.
- Speculative nature : These investments are speculative and not suitable for all investors.

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